



# COMPANY PROFILE

**AUTOMATION IS OUR BUSINESS**



## CMA GROUP OF COMPANIES



### **CMA GREECE**

Headquarters



### **CMA CYPRUS**

Sister company  
D. ARGOUDELIS & CO  
LTD, based in Nicosia,  
Cyprus



### **CMA SINGAPORE**

Subsidiary located  
within the largest  
seaport in  
Southeast Asia



### **CMA CONSTRUCTION**

Building design,  
premium residences  
& industrial projects



### **NEPTUNE ZERO**

Pioneering the future  
of marine technology



### **ASK DIGITAL**

Integrated Design,  
Construction, Develop-  
ment and Promotion  
services for website  
and e-Shop



# THE FULL POWER OF AUTOMATION

## MARINE

Being among the most experienced companies worldwide in marine automation, we are offering superior quality services with excellent results.



## INDUSTRY

Following the new era of Industry 4.0, we are offering total solutions in industrial automation, by increasing flexibility and improvement of the manufacturing processes' quality and significantly reducing task margins of error.

## ENERGY

We develop and implement solutions that are technically, economically and ecologically optimal! From Green ports, renewables, smart building to infrastructure, we can make the difference for your project!





# COMPANY MISSION

CMA D. ARCOUDELIS & CO S.A. emphasizes the human factor in its mission, blending new technologies and innovation to foster a culture that values creativity and expertise. This approach ensures continual advancements in automation solutions that not only meet industry standards but also enhance employee engagement and client satisfaction.



# OUR VISION

CMA will continue to grow with your contribution, as the market is very demanding and very competitive. The future in marine, industrial & energy market is the path that lead us to evolution. According to this we will follow and keep our quality in the highest levels.



# HOW WE CREATE VALUES

“We believe in the Human factor,  
and we invest to our people  
so we can grow together”

Our core values are the set of guiding principles and fundamental beliefs that help CMA's people function together as a team and work toward to a common business goal.



# CEO'S STATEMENT

We invest in quality and deep research in order to understand our customer's mindset and needs. Adding to the above, we have the experience to offer complete solutions to our clients. **CMA D.ARGOUDELIS & CO S.A.** is a company which has accomplished a total business maturation and has a steady ground.

If you want to be a leader among these companies, you have to step beyond a quality product or an exceptional service. Only a handful of companies are adequately offering high such quality services. In 2021, you must know what customers want and not just assume.

Our foundation of knowledge and expertise in the Marine and Industrial market, continuously feeds the confidence of our clients. Their long-term dedication to our company, and the increasing growth through difficult years, is the proof of our success.



Dimitrios Argoudelis  
**FOUNDER**

Ioannis Argoudelis  
**CO-OWNER/CEO**



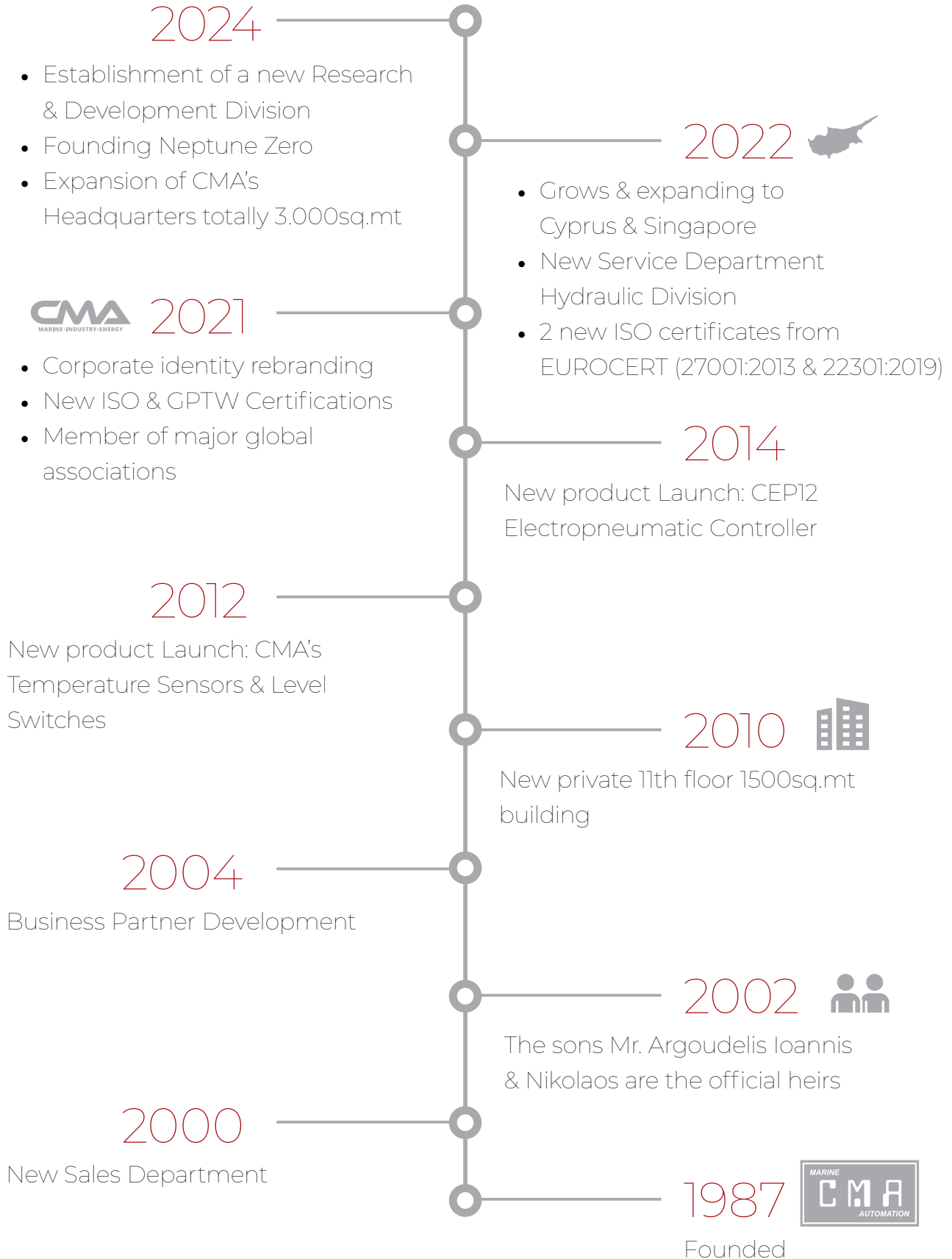
Nikolaos Argoudelis  
**CO-OWNER/CEO**

And as writer, salesman and motivational speaker Zig Ziglar said

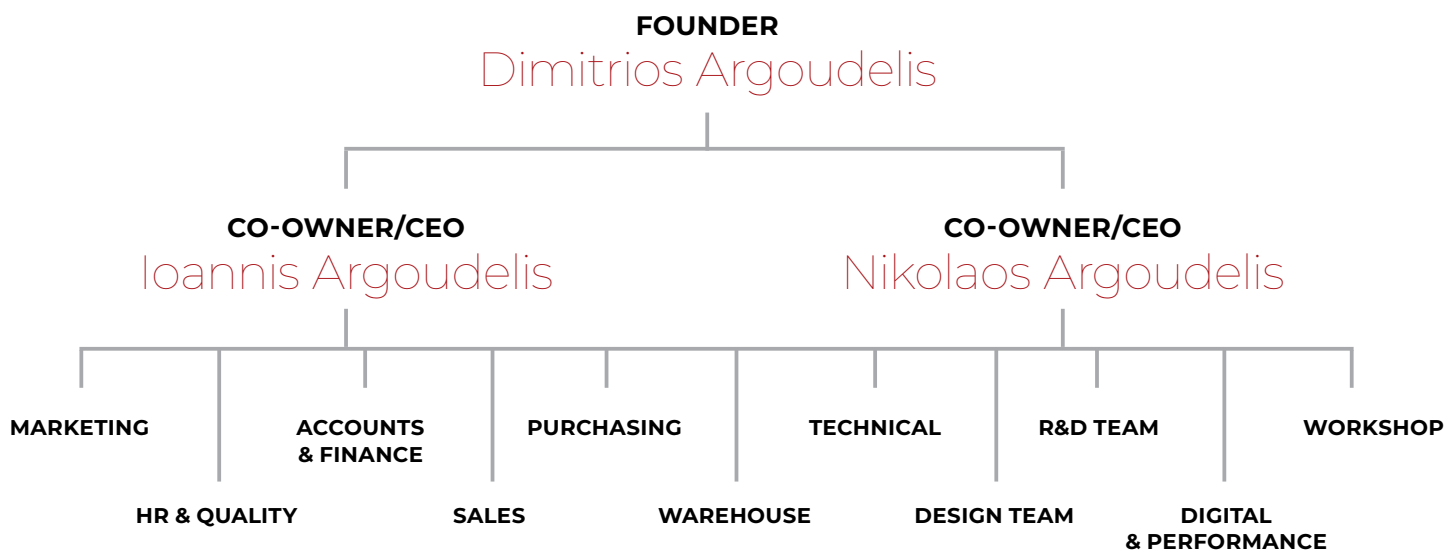
“**You don't build a business – you build people – and then people build the business**”



# OUR HISTORICAL TIMELINE

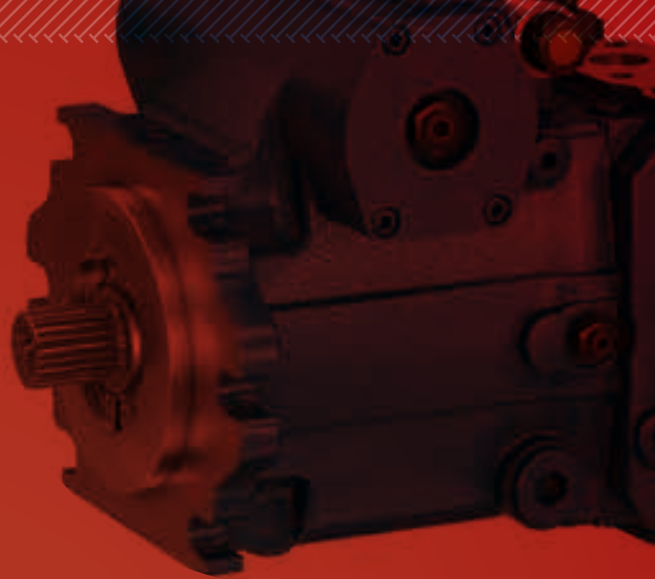


# ORGANIZATIONAL CHART



# HYDRAULICS

## DIVISION



CMA D. ARGOUEDELIS & CO S.A. specialized in Hydraulic systems for shipping industry, providing high quality products and services.

Our long-time experience in the field, in addition to our ready-to-deliver products at our stock house, ensure excellent results for any inquiry you may have.

- ✓ **Fiva Valves**
- ✓ **Cranes**
- ✓ **Main Engine**
- ✓ **Steering Gear**
- ✓ **Deck Machinery**
- ✓ **Framo Hydraulic System**
- ✓ **Alpha Lubricator System**





# PNEUMATIC

## DIVISION

From single components and technologies to completely customized, high-performance pneumatic machines, **CMA D. ARGOUELIS & CO S.A.** is your end-to-end supplier of pneumatic solutions in Greece.

We offer the world's leading pneumatic technology brands as we are **Authorized with the largest leading manufacturers**, fast delivery and complete aftersales support across worldwide.

- ✓ **Maneuvering System**
- ✓ **Inert Gas System**
- ✓ **Incinerator System**
- ✓ **Boiler System**
- ✓ **Cargo Tank Level Gauges System**
- ✓ **Ballast Tanks Gas Detection System**
- ✓ **Ballast and Draft Level Gauge System**
- ✓ **Instrumentation of Cargo Control System (CCR)**
- ✓ **Automatic Unloading System (AUS)**



# ELECTRICAL & AUTOMATION

In the dynamic world of maritime and industrial operations, the integration of electrical automation has become the driving force behind enhanced efficiency, reliability, and safety.

The fusion of cutting-edge technology with these sectors has revolutionized the way we navigate our seas and manufacture products. Here's a glimpse into how electrical automation is transforming the marine and industrial landscapes:

- ✓ **Fire alarm system**
- ✓ **Boiler automation**
- ✓ **Alarm & monitoring system**
- ✓ **Vapour alarm system**
- ✓ **Diesel gens safety and alarm system**
- ✓ **Main engine safety and alarm system**
- ✓ **Bridge watch automation system**
- ✓ **Bilge separator 15ppm system**
- ✓ **Oxygen analyzer system**
- ✓ **Oil mist detector system**
- ✓ **Odme system**
- ✓ **Msb and machinery thermography**
- ✓ **Ballast and draft gauging system**
- ✓ **Cot level gauging system**
- ✓ **Power management system**
- ✓ **Ship performance monitoring system**

# OUR PRODUCTS

- Temperature sensors, transmitters, switches
- Pressure transmitters and switches
- Level transmitters and switches
- Panel and field indicators
- Controllers
- Flow meters
- Gas and fire detectors
- Signal conditioners and intrinsically safe units
- Electrical transducers
- Recorders, controllers
- PLC, HMI, inverters



- Calibrators
- Pneumatic & Hydraulic automation
- Positioners, actuators
- Solenoid Valves
- Air pressure / filter regulators
- Alarm units
- Telegraphs
- Salinometers
- Bridge watch alarm systems
- Oil mist detector
- Oxygen analyzer
- Beacons, Audible signal Devices

# OUR STRUCTURE

## MECHANICAL WORKSHOP

Valves, actuators

## AUTOMATION DEPARTMENT

- Engine Control, protection & Supervision systems
- Alternator controls & protection systems
- Power / Energy Management systems
- Compressor controls
- Gas Turbine Control, protection & Supervision systems
- Engine & turbine HMI systems
- Maneuvering systems
- Pitch control systems
- Oil mist detection systems
- Alarm and monitoring systems

## SCADA DEPARTMENT

Generation Management Systems (GMS)  
Energy Management systems (EMS)  
Forecasting, scheduling & Dispatching systems

## SALES DEPARTMENT

Pre-sales engineering, sale facilitation, post-sales support





# OUR FACILITIES

## Research & Development

We invest in new ideas and new innovative projects

## Training & Automation Labs

We provide high training session & seminars for internal & external education





# WHY CHOOSE US?



Experienced service engineers offering actual results



Worldwide 24/7 technical support



High quality spares department with fast delivery



Custom solutions according to customer's needs



Excellent post-sale service



Established a strong reputation since 1987

# MAIN COLLABORATIONS

**rexroth**  
A Bosch Company

 **EMERSON** | **AVENTICS**

 **BOSCH**

*Danfoss*

**DEIF**

**FESTO**

**PR**  
electronics

**SIEMENS**  
*Ingenuity for life*

 **KLAY-INSTRUMENTS**

**APLISENS**<sup>®</sup>

**LUMEL**  
EVERYTHING COUNTS

**rotork**<sup>®</sup>

 **ControlAir**  
PRECISION PNEUMATIC & ELECTROPNEUMATIC CONTROLS

**HATTELAND  
TECHNOLOGY**  
an EMBRON Company 

**Teison**  
EV CHARGING SOLUTIONS

 **Tescom**

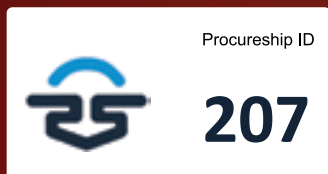
**Leplan**  
AUTOMATION MADE EASY

# COMPANY ASSOCIATIONS

# Great Place To Work®

## Certified

DEC 2023-DEC 2024  
GREECE



# REFERENCE LIST

## MARINE



## INDUSTRY

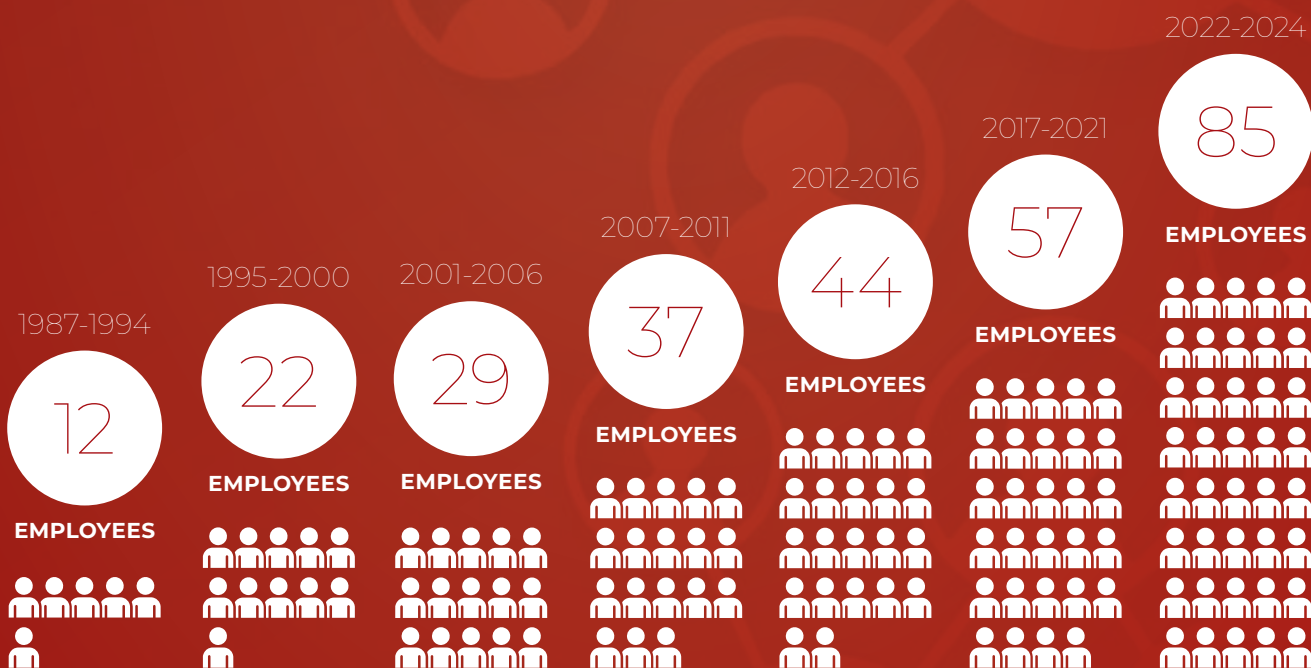


## ENERGY





# THE GROWTH RATE OF HUMAN RESOURCES



# Worldwide Support

## GLOBAL SERVICE NETWORK

CMA D. ARGOUEDELIS & CO S.A. has a global service network & can support you for the purchase or repair and maintenance for the maritime, industrial & energy industries.

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## CMA D. ARGOUEDELIS & CO S.A.


### Headquarters (Greece)

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 [cma@cmagreece.com](mailto:cma@cmagreece.com)

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